

31 March 1967

MEMORANDUM FOR THE RECORD

With reference to the attached Agenda the following action was taken on the items therein listed:

STATINTL

1. Item I(a), 1 thru 4:

The ECP's negotiated at a cost of \$167,000 and fee of [ ] as reflected in Amendment No. 9 of FH-7321.

2. Item I(a)-5:

The Contractor presented additional data in substantiation of his proposal. It was felt that the data did not substantiate the proposal, therefore, no action was taken and any subsequent action is up to the contractor.

3. Item I(d). 1 and 2:

These items were negotiated at a cost of \$4,739 and a fee of [ ] and are reflected in Amendment 10 to FH-7322.

STATINTL

4. Item I(b).3:

No action taken for the same reason stated in Paragraph 2 above.

5. Item I(c):

OW-6722 was redetermined and is reflected in Amendment No.2 to that contract.

6. Item II(d):

This item referred to the Contractor's 15 March 1967 letter concerning overrun on FH-7321. No action was taken pending submission of detailed schedule to back up the overrun figures.

7. Item II(c)1:

Concerning action of MP<sup>2</sup>. The contractor's Exhibit C dated 15 March 1967 was accepted as the acceptance criteria except for the following two reservations: (a) the Government reserves the right to throw in a maximum of two surprises during any acceptance mission; (b) the Contractor is not to assume that MPC and the CPC are co-located.

3. Item II(c)2:

MDP acceptance is agreed to with exception to the comments contained in [ ] letter of 15 March 1967. The Contractor agreed to these exceptions and stated there would be no effect on the FH-7321 overrun.

9. Item III(a):

The Contractor's proposal of 3 March 1967 of Software Improvement was disapproved by the Government. It appeared to the Government that: (a) the proposal was too extended and appeared to be a two-year program; (b) the proposal was too vague as to the accomplishments therein. As an alternative, the Government proposed using Contractor personnel in direct support of SAC to solve Software problems. A rough guess of from six to eight analysts to be required to supplement SAC. The Contractor will look for these types of people to be laid on in the June 1967 time period. Contractual action for this will be covered in the FY68 support contract.

10. Item III(b):

Concerning proposal J-4952, it was placed in the same category as the proposal in paragraph 9 above.

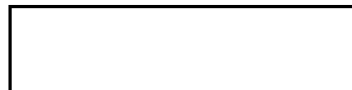
11. Item IV:

No problem was associated with this action item, so no action is required.

12. As regards Item 5, the status was reviewed and appeared satisfactory. However, as per subsequent DCN's it was determined that they will not be processed against either FH-7321 or FH-7322, but against the service contract in being at the time. DCN's approved to date will be correlated by the Contractor and submitted by July 1967. The final listing shall be priced pursuant to the March 1966 pricing formula and any extra charges will be segregated and stated separately at the bottom of the list.

13. Regarding Item VI (a) and (b), no action was taken because of insufficient time. However, this air-conditioning problem is serious and the SPO engineer will back up and define the action which is required.

STATINTL



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AGENDA for  
-----21-22 Negotiation Conference at 

STATINTL

## I ITEMS FOR NEGOTIATION:

## (A) FH-7321 (CPC Procurement)

- Negotiate* {
- 1 - ECP 1987-31 RPQ MOD to 3231 Disk Controller
  - 2 - ECP 1987-32 Rev. Vehicle Performance Data for MP<sup>2</sup>
  - 3 - ECP 1987-33 Direct Plot Capability
  - 4 - ECP 1987-34 MP<sup>2</sup> Additions & Improvements

*No* - 5 - Management Proposal for Spares Procurement Effort

## (B) FH-7322 (Follow-On EMR Procurement)

- Negotiate* {
- 1 - ECP 1940-28 Elimination of Bd. 4 X-Talk into Bd. 10 R'cvr.
  - 2 - ECP 1940-30 Elimination of Bd. 2 R'cvr Noise Pick-Up
  - 3 - Management Proposal for Spares Procurement Effort

*Negotiate* (C) CW-6722 (FY 67 S & S Contract Definitization) \*

## II FH-7321 (CPC Procurement) OVERRUN PROPOSAL

- Negotiate* {
- (A) Status of Prime Equipment (Hardware)
  - (B) Status of EMR Processing Software
  - (C) Acceptance Criteria
    - 1. MP<sup>2</sup>
    - 2. MDP
  - (D) Contractor's Cost Projections

## III CONTRACTOR'S PROPOSED SOFTWARE IMPROVEMENT PROGRAM(S)

- (A) Proposal J-4951 Software Improvement & Study Items
- (B) Proposal J-4952 Type Association Capability

## IV STATUS OF ENGINEERING CHANGE PROPOSALS

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(A) ECP's Under Contracts FH-7320, FH-7321, FH-7322 & CW-6722

(B) Service Bulletin Requirements

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## V STATUS OF SPARE PARTS REQUIREMENTS

- (A) Spares Listings Under Contract FH-7321
- (B) Spares Listings Under Contract FH-7322
- (C) Implementation of DCN Pricing Procedure

## VI MISCELLANEOUS, ENGINEERING MATTERS

- (A) MPC (Van MF-1) Air Conditioning Problem
- (B) CPC Air Conditioning Problem
- (C) -
- (D) -
- (E) -
- (F) -
- (G) -
- (H) -
- (I) -
- (J) -
- (K) -
- (L) -

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